



Quarterly Office Meeting

November 20, 2023

WELCOME NEW AGENTS!



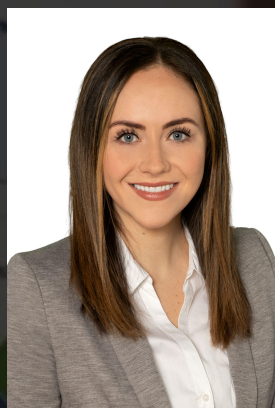
Ponya Soth



Angie Fields



Lori Tolson



Victoria Movchan



Stacy Durham



Andrew Jarvis



Tracy Creech



Nina VanEtten

Sonal Patel



Yuki Aono

Sponsored by:



A hand holding a pen over a laptop keyboard and a notebook. The background is a blurred image of a person's hand holding a pen over a laptop keyboard and a notebook. The text 'Housekeeping Items' is overlaid on the image in a large, white, sans-serif font.

Housekeeping Items

- **Documents in Skyslope**
 - \$149 fee for missing/incomplete documents
- **Buyer Rep. Agreements**
 - Will be a required office form 1/1/24
- **Georgetown Office**
 - Amy/Dylan will be there weekly, on Tuesdays
 - There is now a Dropbox for checks in Georgetown

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Housekeeping Items

- **Battery exchange for the Senti Lockboxes**
- **Recruit a Limitless Agent**
 - \$2500 referral bonus.
 - See Jenny to fill out required form.
 - Ends January 31st
- **kvCore Leads Generation**
 - Assists in building your pipeline long-term.
 - Open to enrollment each quarter.

Exciting, New Service Coming Soon!



- **Getting paid at closing**
 - Roll out: Early 2024
 - Class will be held in January to go over guidelines/requirements

Upcoming Events



Nov

11/29 | kvCORE Series: Smart Campaigns | 10am

Dec

12/1 | Mastermind with Brokers | Explaining Your Value to Clients | 10am

12/8 | Vision Board Workshop with Andrea & Eli | 11:30am-1:30pm

12/13 | Hot Chocolate Bar & Cookies with Santa! | 3:30pm-5:30pm

Jan

TBD | New Year Kick off Party / Office Awards

1/23-25 | Inman Connect Conference | New York 2024

Find all event
information on
[Lifestyl.Online](#)



**We're looking for mentors!
Interested?**

Contact Carole Schoo:

CAROLESCHOO@EARTHLINK.NET

(859)-533- 4455

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Continuing Education



Please make sure to complete your Continuing Education before the end of the year!



Don't be a Secret Agent!

- The market shift is creating a time to get back to basics
- Take time to refine your skills
- Those that focus on their business daily will stay in the game. Those that don't, won't.



Keep an Active Pipeline

- Do 2-3 things each day to stay in front of clients
 - newsletters
 - monday morning email
 - postcards
 - Return to activities that generate leads for you
- Spend time learning new marketing techniques

Advantages to coming to the office:

- Keeps you motivated
- Keeps you updated on local and national real estate news
- Connect with agents in our office to gain insights
- Creates a workspace away from home



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